

Hire With Your Head Using Performance Based Hiring To Build Great Teams

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Performance profiles - Use a job description, including duties and responsibilities, as your criteria instead of only assessing the candidate ' s skills, experience and personality traits. To hire superior people, first define superior performance. Objective evaluations - Use basic questions to assess an interviewee ' s competency accurately.

[Hire With Your Head Summary | Lou Adler Books](#)
Hire with your head : using performance-based hiring to build great teams. [Lou Adler] -- This up-to-date and fully revised edition of the bestselling Hire With Your Head presents a proven system for hiring superior people, individually or in groups.

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Hire With Your Head (2007) will make you think twice before drafting a standard job offer that ' ll only attract standard recruits. Learn when to be the seller and when to be the buyer in the HR market so that you ' re guaranteed the pick of potential employees.